



## Disadvantaged Business Enterprises



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LA DOTD Compliance Office  
1201 Capitol Access Road  
Baton Rouge, Louisiana  
70802  
(225) 379-1232

# SAVE THE DATE....

THE PLEASURE OF YOUR COMPANY  
IS REQUESTED AT THE

*Louisiana Department of Transportation & Development*  
*DBE Summit Conference*

THURSDAY, SEPTEMBER 11, 2014

7:30 AM

REGISTRATION

8:00 AM -12:30 PM

SESSION

THE LOUISIANA TRANSPORTATION AND EDUCATION CENTER

4099 GOURRIER AVENUE

BATON ROUGE, LA

(LOCATED ON LSU CAMPUS)

PLEASE RSVP SJB GROUP 225-769-3400



*What's does it take to turn satisfied clients into increased profits of 25% to 95%?*

According PSMJ's research, it costs 10 to 15 times more to win a dollar of work from a new client than from an existing one. Also, profit margins from existing clients are significantly higher than from new clients.

*So what are the secrets to increasing client retention?*

1. Let your important clients know you really do love them. That means asking for their feedback regularly.
2. Use regular feedback to identify the little things that bug your clients. Then deal with them before they become big things.
3. Clearly communicate to your project managers and project teams the importance of client satisfaction. That means giving them regular feedback on what their clients think of them.
4. Get your satisfied clients to become "brand ambassadors." That means engaging them to help you cross-sell into other parts of their organization. And helping you when you pursue new clients.
5. All 4 secrets have one thing in common: you need regular, confidential and independent feedback from your most important clients.

*Get recognized for your superior client service!*

To help you get recognized, PSMJ has formed an exclusive partnership with ClientFeedbackTool, the A/E/C industry's leader in securing independent, highly actionable client feedback. All firms who participate in a PSMJ/ClientFeedback Tool Client Perception Survey are automatically entered into PSMJ's annual Premier Award for Client Satisfaction – the only A/E/C award recognizing firms who have demonstrated exceptional client service.

**SPECIAL DEADLINE ANNOUNCEMENT: To be considered for the 2014 Premier Award for Client Satisfaction, you must register and submit your client contact list by August 1, 2014.**

Winning PSMJ's Premier Award for Client Satisfaction is a powerful way to demonstrate your commitment to excellence. Winners are recognized at PSMJ's annual A/E/C Industry Summit as well as through various promotional materials and press releases. Several firms have told us of major proposal wins that resulted from using the Client Perception Survey results to prove to new clients that they are really serious about client satisfaction.





## ESTIMATING & BIDDING WORKSHOP

### July 8, 2014



The SJB Group DBE Supportive Services staff Mrs. Jackie des Bordes, Program Coordinator and Mr. Kenyatta Sparks, Program Assistant continue to respond to the needs of certified DBE firms in the State of Louisiana. Just recently the DBE Supportive Services staff held a two-hour Estimating and Bidding Workshop for DBEs. Mr. William Dye, Project Scheduler with SJB Group, conducted the workshop. Some of the areas covered by Mr. Dye were: The Components of a Construction Estimate, The Art of Estimating, Computers in Estimating, Decision to Bid and Planning for the Estimate, Preparing the Construction Schedule, Preparing for the Quantity Survey, Quantifying Subcontracted Work,

Cost Categories (Direct and Indirect), Post Bid Follow-up, and Using The Construction, etc. Based on feedback received from DBEs attending the workshop, Mr. Dye did a great job presenting the information. The information was concise, informative, business friendly, and provided DBEs with a road map to follow in estimating and bidding projects. Finally, we realize that no event can be successful without the support and participation of our targeted audience, so thanks Kingdom Industries, LLC., Expert Maintenance & Construction, LLC., Sun Tropic Landscape, LLC., Mason truck Services, LLC., Que Construction 1, LLC., Discount Permit, Mack's Trucking, LLC., Turner & Turner Contracting, LLC., and Virtual Office Design & Drafting for taking time out of their busy schedules to attend this event.

For information about upcoming DBE events, please check you emails. However, if you have any questions or need information regarding the services available to you as a DBE, the DBE Supportive Services staff are willing, able, and ready to assist you with your business needs and concerns. You can call us at (225) 769-3400. We look forward to serving you.







## TUESDAY/THURSDAY BREAKFAST SOCIAL & DISCUSSION July 15, 2014

**Highlights** – SJB Group DBE Supportive staff, Kenyatta Sparks (Program Assistant), held another successful Breakfast Social meeting with Mrs. Maria Darden with Marrero Couvillon & Associates. The meeting was held to provide Mrs. Darden with a better understanding of the Unified Certification Program and other certifying agencies in the New Orleans area that she may want to consider obtaining her DBE Certification with. DBESS also gave Mrs. Darden a tutorial on how to navigate through LA DOTD's website to locate and view pertinent information pertaining to projects that her firm may be interested in chasing in the future. In addition to the above assistance, DBESS also provided Mrs. Darden with the contact information for Mr. Al Simon, the LA DOTD Electronic Bidding Specialist, so she can get registered as an On-line Bidder, as well as the contact information for Mrs. Juanita Linton (LA DOTD SBE Program Manager), Mr. Alvin Porter (New Orleans Sewerage & Water Board, DBE Liaison) and Ms. Arkebia Matthews (City of New Orleans, DBE Liaison), so they can assist her with obtaining her certifications through their programs.

We would like to thank Mrs. Darden with Marrero Couvillon & Associates for taking time out of her busy schedule to meet with us here at SJB Group.

If you are interested in attending our Breakfast Social Discussion meeting, please call Mr. Sparks at (225) 769-3400. These meetings are held on Tuesdays and Thursdays from 10:30 am to 11:30 am, at the SJB Group Office, 5745 Essen Lane, Suite 200, Baton Rouge, Louisiana





## DO NOT ENTER AN UNPROTECTED TRENCH!



### For your safety:

- Slope or bench trench walls, or
- Shore trench walls with supports, or
- Shield trench walls with trench boxes.
- Provide safe access through the use of ladders, ramps or stairways.
- Keep heavy equipment away from trench edges.
- Know where underground utilities are prior to digging.
- Keep excavated or other materials at least 2 feet back from the edge of trench.

OSHA's role is to assure the safety and health of workers by setting and enforcing standards; providing training, outreach and education; establishing partnerships; and encouraging continual improvement in workplace safety and health



To get more information, report an emergency or contact your local office: [www.osha.gov](http://www.osha.gov) •  
(800) 321-OSHA • TTY (877) 889-5627  
OSHA 3215-04N-05



## EVENTS & WORKSHOPS

### **1419: SHOP Marketplace-Affordable Care Act**

Tuesday, August 12, 2014 5:00 PM to 8:00 PM

Free Seminar. Jacob Schei, Certified Region 5 Navigator for SW LA Area Health Education Center, will help Small Business Owners understand their choices of employee insurance on the Federal SHOP Marketplace. Seating is limited. Please call 337-475-5529 to reserve your seat.

Location: [LSBDC at McNeese State University: Main Office, SEED Center, \\*Lake Charles](#)

### **Workforce Development , Retention and the Future - Covington**

Friday, August 15, 2014 8:30 AM to 12:00 PM

Join us for a discussion with state and local leaders about workforce development, retention and future steps.

Speaker: Sen. David Vitter Other Speakers Include: Mayor Mike Cooper State Sen. Jack Donahue State Rep. John Schroeder Parish President Pat Brister Louisiana Workforce Commission St. Tammany Economic Development Foundation Louisiana SBDC at Southeastern Louisiana University

Location: [LSBDC at Southeastern Louisiana University, Greater Covington Center, Covington](#)

### **Business Accounting**

#### **Understanding Financial Statements**

Wednesday, August 06, 2014 2:00 PM to 4:00 PM

This seminar is focused on how to use financial statements to manage profits and measure growth. Program includes: • Liquidity, Leverage, and Liability Structure of the Balance Sheet • Profitability and Productivity of the Income Statement • Cash Flow Statement vs Income Statement • Apply Financial Statement to Your Business • Questions the Bank Asks • Hints & Tools to Better Manage Your Business

Speaker: Richard Melancon, Business Consultant

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, \\*Metairie](#)

Fee: \$ 35.00

### **QuickBooks for Beginners**

Wednesday, August 13, 2014 2:00 PM to 5:00 PM

Learn the basic uses and features of QuickBooks including: • Setting up & Getting Started, • Print Forms/Checks/Invoices • Create Bank Accounts • Receive Customer Payments • Creating Monthly Reports • Learn AP and AR • Create Customers and Invoices • Receiving payments, • Create Vendors and Bills • Print Checks This class is most suited to daily use of QuickBooks to record transactions and maintain the business accounting system

Speaker: Richard Melancon, Business Consultant

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, \\*Metairie](#)

Fee: \$ 50.00

### **Advanced QuickBooks**

Wednesday, August 20, 2014 2:00 PM to 5:00 PM

This Quickbooks training class covers advanced features of QuickBooks. Students will learn how to • Customize forms • Create Users and Passwords • Design and Print Monthly Reports • Generate Company Snapshot to Quickly Review Operational Status • Understand Segregation of Duties related to Internal Accounting Controls. This course addresses topics that help Management access the accounting information that is useful in the decision-making process.

Speaker: Richard Melancon, Business Consultant

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, \\*Metairie](#)

Fee: \$ 60.00

### **Business Basics**

#### **1422: Starting Your Restaurant**

Monday, August 18, 2014 1:00 PM to 3:30 PM

Speaker: Ms. Dianne Sciafani with Louisiana Small Business Development Center's Greater New Orleans Region.

Location: [LSBDC at McNeese State University, Gayle Hall Annex, Lake Charles](#)

Fee: \$ 30.00

#### **1423: Creating Food Products That Sell!**

Monday, August 18, 2014 5:30 PM to 8:00 PM

Speaker: Dianne Sciafani, Restaurant and food specialist with the Louisiana Small Business Development Center.

Location: [LSBDC at McNeese State University, Gayle Hall Annex, Lake Charles](#)

Fee: \$ 30.00



## EVENTS & WORKSHOPS

### **Business Plan**

#### **Business Plan Writing**

Thursday, August 07, 2014 5:30 PM to 8:30 PM

This workshop is highly recommended for all individuals interested in obtaining funding and determining what documents to take to the bank. Understanding the loan process will improve your chances of meeting lender expectations, therefore increasing your chances of obtaining a loan. Topics of discussion will include: -Key Questions the Bank Wants Answered -Documents Most Lenders Require -Writing a Business Plan -Developing Financial Projections

Speaker: Mike Pennison, Business Consultant

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, \\*Metairie](#)

Fee: \$ 35.00

### **Cash Flow Management**

#### **Running Your Business by the Numbers - Livingston**

Wednesday, July 30, 2014 9:00 AM to 11:00 AM

If you're using accounting software, it's fairly easy to run financial reports. But what then? There are so many numbers to look at; it can be overwhelming. Which numbers are most important to monitor the health of your business? Which numbers should you track to ensure that your business is growing properly, is ready for sale, or can raise capital? Join us at this event to identify the numbers most critical to your business success.

Speaker: William Joubert and Wayne Ricks - LSBDC at Southeastern Louisiana University

Location: [LSBDC at Southeastern Louisiana University, Livingston Parish Library - Main Branch, Livingston](#)

### **Financing and Capital**

#### **5 Steps to Secure Financing**

Thursday, August 14, 2014 5:30 PM to 8:30 PM

Learn what to do before approaching a lender. This seminar will help identify and assess business' financial needs, identify sources of capital, and prepare the essential documents for a lender or investor. Knowing what the lender is looking for and the questions the lender wants answered may improve the chances of obtaining the financing that the business needs. Participants will receive helpful forms to use in preparing a financial package • Key Questions Lenders Want Answered • Worksheets to Determine Start-up Costs, Personal Financials, and Budgets

Speaker: Michael Pennison, Business Consultant

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, \\*Metairie](#)

Fee: \$ 40.00

#### **5 Steps to Secure Financing**

Wednesday, August 20, 2014 5:30 PM to 8:30 PM

Learn what to do before approaching a lender. This seminar will help identify and assess business' financial needs, identify sources of capital, and prepare the essential documents for a lender or investor. Knowing what the lender is looking for and the questions the lender wants answered may improve the chances of obtaining the financing that the business needs. Participants will receive helpful forms to use in preparing a financial package • Key Questions Lenders Want Answered • Worksheets to Determine Start-up Costs, Personal Financials, and Budgets

Speaker: Wayne Aucoin, Business Consultant

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, \\*Metairie](#)

### **Human Resources**

#### **I Have Employees! Now What? Part 1**

Tuesday, August 05, 2014 2:00 PM to 5:00 PM

This workshop is designed for small business owners and managers with 2 or more employees ready to increase their staff size and grow. Whether you decide to hire employees or independent contractors, you have certain legal requirements. You need to find out what these requirements are and what you need to know about the people who work for you. Topics include: -Employees vs. Independent Contractors -Issues Regarding Wages and Deductions -IRS Withholding and Reporting -Business Protection and Non-Competition -Health Care Reform

Speaker: Al Overman, LSBDC Business Consultant MaryJo Roberts, Phelps Dunbar Alex Glaser, Phelps Dunbar

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, \\*Metairie](#)

Fee: \$ 20.00





## EVENTS & WORKSHOPS

### Government Contracting

#### System Award Management (SAM) Hands On Workshop - Mandeville

Tuesday, August 19, 2014 10:00 AM to 12:00 PM

System for Award Management (SAM) – The goal of this workshop is to walk participants through completion of their SAM Registration. For those who were registered in CCR, assistance will be provided in migrating their legacy CCR account. All contractors wishing to do business with most all federal agencies are required to register in the SAM. This is done by first creating an account. The registration must then be renewed and/or updated annually. It is very important that the information entered into SAM be accurate, detailed, current and complete. Participants can bring their laptops or work from computers provided. IMPORTANT: BECAUSE YOU WILL BE REQUIRED TO VERIFY YOUR EMAIL ADDRESS, YOU MUST BE ABLE TO ACCESS YOUR EMAIL ACCOUNT. To complete the SAM Registration, you will need: 1. Your company D&B (Dun and Bradstreet) DUNS number. If you do not have a DUNS Number, you can request your DUNS number online at

<http://fedgov.dnb.com/webform>. Once on the D&B website, click the link: Click here to request your D-U-N-S Number via the Web OR You can click the link in the menu box to the left of the page for “Begin D-U-N-S Search/Request Process”. If a DUNS number does not exist for your business location, it can be created within one (1) business day. If you prefer, you can call D&B at (800) 333-0505 or (866) 705-5711 to request your DUNS Number. NOTE: You do not have to pay to request/receive a DUNS number from D&B. If you are offered additional services for a fee, you should advise D&B that at this time you are an entity interested in doing business with the US Federal Government and you are interested in obtaining your DUNS number to complete your SAM registration. 2. Your company Tax Identification Number (TIN)/Employer Identification Number (EIN). If you do not have your EIN you can apply online at [www.irs.gov](http://www.irs.gov) and click “Apply for an EIN Online”. This is a free service offered by the Internal Revenue Service (IRS). If you have questions regarding your EIN, please call IRS at 800-829-1040. 3. Your company Commercial and Government Entity Code (CAGE Code). The CAGE Code is a five-character ID number used extensively within the federal government, assigned by the Department of Defense’s Defense Logistics Agency (DLA). The CAGE code is used to support a variety of mechanized systems throughout the government and provides a standardized method of identifying a given facility at a specific location. The code may be used for a facility clearance or a pre-award survey. If you do not have a CAGE code, one will be automatically assigned to you as a part of your entity’s registration in SAM. 4. Your banking information. All payments made by the Federal Government

are now made by way of Electronic Funds Transfer (EFT). a. ABA Routing Number for your bank b. Account Number and Type, or Lockbox Number c. Automated Clearing House (ACH) point of contact d. Remittance point of contact e. Accounts Receivable point of contact It is important that you verify these numbers with your financial institution before registration in SAM. 5. Statistical Information about your business You will be required to provide: a. The receipts of your firm (Average Annual Receipts for the past three years, including all affiliates). b. The number of employees of your firm (Average Number of Employees including all affiliates: The average number of persons employed for each pay period over the firm’s latest 12 months, including persons employed by the parent organization, all branches, and all affiliates) II.

[http://dsbs.sba.gov/dsbs/search/dsp\\_dsbs.cfm](http://dsbs.sba.gov/dsbs/search/dsp_dsbs.cfm) SBA’s Dynamic Small Business Search (DSBS) – SBA Profile At the end of your SAM registration there will be an opportunity to “Register or Update your SBA Profile.” This is a separate database than the SAM database and a place where all Small Business firms want to be sure and get registered. SBA’s DSBS is a site that most all Federal Contracting Activities as well Large Business Prime Contractors use for market research when looking for a particular small business firm or sector of small business firms when making decisions on whether or not to use small business set asides. Be sure to complete this section in full detail to include the “Capabilities Narrative.”

Speaker: Jo Lawrence, SBA Louisiana District Office

Location: [LSBDC at Southeastern Louisiana University, SLU St Tammany Center, Mandeville/Abita Springs](#)

### Managing a Business

#### Summer Success Series

Thursday, August 07, 2014 11:30 AM to 1:00 PM—Attracting and retaining customers can be tricky. To make it easier, the LSBDC in partnership with Downtown Monroe Alliance, is hosting a five-part series specifically designed to help small businesses improve SALES! During this lunch and learn format, leading business experts will teach you how to: • Position your business for growth. (August 7) • Market your business in the digital age. (September 18) Event Details: Restaurant Cotton 101 North Grand Street Monroe, LA 71201 11:30 AM - 1:00 PM (All Sessions) Space is limited, therefore pre-registration is strongly recommended. Please be aware that participants will be responsible for the cost of their meal. Click below to register online. For questions or to pre-register by phone, call (318) 342-1224.

Location: [LSBDC at ULM Training Event at, Restaurant Cotton, Monroe](#)





## EVENTS & WORKSHOPS

### [1420:SHOP Marketplace Affordable Care Act](#)

Wednesday, August 27, 2014 8:00 AM to 6:00 PM—Free Seminar. Jacob Schei, Certified Region 5 Navigator for SW LA Area Health Education Center, will schedule small group counseling sessions to help Small Business Owners understand their choices of employee insurance on the Federal SHOP Marketplace. Seating is limited. Please call 337-475-5529 to reserve your seat.

Location: [LSBDC at McNeese State University: Main Office, SEED Center, \\*Lake Charles](#)

### **Marketing and Sales**

### [WBEC South Executive Boot Camp on Social Media Marketing](#)

Friday, August 08, 2014 8:00 AM to 11:30 AM—The Louisiana Small Business Development Center and the Women's Business Enterprise Council South present.. PUT SOCIAL MEDIA TO WORK FOR YOUR BUSINESS Social Media Marketing... are you doing it wrong? Can you clearly define and explain what your company's online strategy is? Tiffany Starnes, Vice President of FSC Interactive, is ready to share the time tested tools of the trade with you. Topics in this half-day workshop include: ? How To's in Social Media and Search Engine Marketing ? Best Practices for Online Marketing ? Up-to-the Minute Knowledge and developing strategies to stay Innovative and Keep Your Competitive Edge online Tiffany Starnes is Vice President of FSC Interactive and specializes in helping companies increase the effectiveness of their marketing investment with revenue generating recommendations for interactive optimization. FSC Interactive develops online strategies for businesses through social media strategy and search optimization. Creating Focused, Smart Communications plans for clients big and small we filter through the clutter and drive qualified leads to your business.

Speaker: Tiffany Starnes, Vice President FSC Interactive

Location: [WBEC South Headquarters, Metairie](#)

Fee: \$ 65.00

### [2nd Annual Small Business Forum and Mini Expo](#)

Saturday, August 16, 2014 12:00 PM to 3:00 PM—This event is intended for small business owners and aspiring entrepreneurs seeking information about increase sales and gaining visibility in Northeast Louisiana. It is especially recommended for women, minorities, veterans and anyone else interested in taking their business to the next level. Representatives from the federal, state and private sector will discuss resources available to help small businesses start and expand, access capital, apply for alternative lending options, sell and market their goods and services, and acquire industry specific training. An overview of agriculture related loans and grants will be presented by the United States Department of Agriculture (USDA).

Speaker: Coming Soon.

Location: [Monroe Civic Center, Monroe Convention Center, Monroe, LA](#)

### [The Power of Mobile Marketing for Your Small Business - Hammond](#)

Tuesday, August 26, 2014 9:00 AM to 11:00 AM—Many consumers are using mobile devices to find what they need, to assess their options, to make quick decisions, and on-the-spot purchases. Small businesses and nonprofits who embrace mobile now will be in the best position to take advantage of this growing trend. Let us help you understand the phenomenon of mobile marketing to help your business stay ahead of the competition and how you can leverage it as a service opportunity to help your clients/members access the information they are searching for. In this seminar you'll learn: - Why mobile cannot be ignored; - How mobile is the new reality for small businesses and non-profit organizations; and - What you can do today to help your clients become more mobile-friendly Who Should Attend: Suitable for all experience levels. Anyone interested in learning more about email marketing.

Speaker: Kim Walker - 5 Stones Media :Location: [LSBDC at Southeastern Louisiana University: Main Office, Southeast Louisiana Business Center, \\*Hammond](#)

### **Start-up Assistance**

### [Starting and Financing a Small Business](#)

Tuesday, August 05, 2014 10:00 AM to 12:00 PM

This workshop is highly recommended for all individuals interested in starting a business. At the end of this workshop, you will have a thorough understanding of the process of starting a business and will be able to implement a required checklist to start your business. The following topics will be discussed during this workshop: determining the feasibility of a business idea, planning to start a small business, required licenses, writing a business plan, sources of funds for start-up , expansion and small business resources.

Location: [Louisiana Technology Park, Baton Rouge](#)

### [Starting & Financing A Small Business](#)

Thursday, August 07, 2014 6:00 PM to 8:00 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Speaker: Cooper Cochran, Business Consultant

Location: [NSU Nursing Ed Center, Shreveport](#)



## DBE PROFILE

# TURNER & TURNER CONTRACTING

### WHO WE ARE....

Turner & Turner Contracting is a limited liability General Contracting Firm that prides itself on satisfying the expectations of its customers, with stellar service by being more than just a builder. Turner & Turner not only provides residential building and remodeling services, but they also provide contract roofing, cement laying, dirt work, demolition, commercial construction, highway, street, and bridge services.

### OUR MISSION....

The mission of Turner & Turner Contracting is to utilize all necessary resources to provide quality, realistic and affordable service to our residential and commercial customers - on Time, within Budget, and with Safety Excellence.

### OUR VISION....

Our vision is to be your preferred construction service provider and to successfully build a sustainable and diverse business mix.

#### OWNER/CEO & BUSINESS MANAGER

Al H. Turner

#### CO-OWNER & OFFICE MANAGER

Kyra Hall-Turner

**Residential License #800555**

**Commercial License #55276**

**Business Certifications Include: DBE, MBE, SBE**



June 30, 2009 Turner & Turner Contracting was recognized as an official Louisiana business.

October 2010 Turner & Turner completed its 1st major project with Habitat for Humanity.



## DBE PROFILE

### LAWSON'S MAINTENANCE & CLEAN-OUTS, LLC



Whether it's getting your home remodeled or fixing damage that's been done to your home, we're here to help you. Our experience dates back to 1984, so we really mean it when we say we're here to serve you

#### Interesting Insights...

Lawson's Maintenance & Clean-Outs, L.L.C. (LMCO), is a Baton Rouge based small contracting and janitorial and Foreclosure Preservation Company providing superior services. LMCO services are construction post clean up and janitorial services, debris removal, weatherization, lock change, board ups, lawn cuts, high speed buffing, strip and wax, and detailed cleaning in apartments. Services also include flooring, dry wall installation and repair, tape and float, acoustic ceiling, and paint. We are committed to interior construction installation and renovations.

We service commercial buildings, apartment buildings, and office space large or small. LMCO strives continuously to best meet our client's needs and exceed expectations. We carefully plan a tailor made assessment for each client that addresses all of their concerns and needs, while maintaining a safe and incident free environment.

#### Customers....

- B.W. Cooper Housing
- The Bluest Ink
- Willow Creek
- Autumn Place
- Aramark

#### What We Do....

LMCO expertise is High Speed Buffing, locks change, weatherization, board ups, customizing floors, be it tile designs on to initials in tile floors. Our employees have experience in tile, wood, laminate, linoleum, Vinyl Composition Tile (VCT), peel and stick. LMCO's Chief Operating Officer has a Ceramic Tile, Home Repair Series II, and Blue Print Reading Certificate from Delgado Community College and Essential Trades and Construction Skills Certificate from Louisiana State University.

- High Speed Buffing
- Strip & Wax
- Lock Change
- Lawn Cuts
- Weatherization
- Customize Floors
- Dry Wall
- Paint
- Acoustic Ceiling
- Lead Base Paint Removal

#### Certifications...

- DBE
- SLDBE
- WBE
- LED
- SEBD-11464 Renovator Initial
- Lead Base Paint (EPA) R-I-20545-14-03116
- OSHA(30) 26-601015169 Hazwoper
- TWIC

#### Before:



#### After:



#### Before:



#### After:







## DBE PROFILE



### MORE OF OUR WORK.....

Before:



After:



Before:



After:





## DBE PROFILE

## CREATIVE BONDING &amp; INSURANCE SOLUTIONS



Creative Bonding and Insurance Solutions

Risk Management and Insurance

## EDUCATION:

## CHARLENE J. REYNOLDS

B. S. Business Administration  
and Management from Virginia  
Commonwealth University

**Minority Business Enterprise  
(MBE) Executive Education  
Programs:**

University of Virginia  
Darden School  
Northwestern University  
Kellogg School of Management

Charlene believes that risk management education is an important step toward achieving capacity. She has a passion for bond education and speaks for various project owners and organizations. Additionally, she is an authorized SBA agent.



Charlene J. Reynolds established Creative Insurance Concepts, Inc. (CIC) 1995 in Virginia. CIC is an insurance consulting and risk management firm. Creative Bonding and Insurance Solutions (CBIS) was established in California in 2010. The Surety Bond Division provides contract bonds, workshops, and bond assistance programs in several states around the country. The agency division is currently licensed in over 17 states. CIC is a certified small, woman, and minority owned (SWAM) business, Disadvantaged Business Enterprise (DBE) and also certified by the National Minority Supplier and minority owned business. (NMSDC).

## BONDING

Contract Bonds

Bid Bonds

Payment Bonds

Performance Bonds

Maintenance Bonds

Commercial Bonds

Fidelity Bonds

Janitorial Bonds

Probate &amp; Estate Bonds

Contractor's License Bonds

## INSURANCE AND RISK MANAGEMENT SERVICES

Bonding Workshops

Document Tracking and Management Services

Insurance Consulting

Loss Control Inspections

General Liability

Errors &amp; Omission/Professional Liability Insurance

Risk Analysis

Risk Management &amp; Safety

Manuals

Emergency Preparedness

Virginia: 804-674-8330

California: 310-625-4393

[www.creativeic.com](http://www.creativeic.com)<http://creativeic.com/Cbis/>Linked In: [Linked In Profile](#)Email: [cjreynolds@creativeic.com](mailto:cjreynolds@creativeic.com)

NAICS CODES		CERTIFICATIONS
524126	524291	DBE•MBE•Supplier Clearing House
524292	524298	<b>LICENSES:</b>
518210	541611	Property and Casualty Insurance Broker Producer Licenses in California, Virginia, and most other states



## DBE PROFILE



About us: Virtual Office Design & Drafting (VODD, LLC), is a professional design and drafting company specializing in: Commercial, Residential, New Construction-Additions -Alterations-Renovations, Building & Fire Marshal Permit Drawings, IBC and IRC Code Compliance, 3D Designs, and Consulting.

Our History: VODD, is owned and operated by Jacalyn Dixon who has over 25 years Civil, Structural, Architectural (CSA) design and drafting experience. Jacalyn says, she began drafting projects while in college to earn extra money. After graduating from Southern University's School of Architecture she began her career as a graphic artist; and was later hired by a piping company to draft ISO's and spool drawings on the board.

She began civil structural drafting in the 90's, and quickly began designing at AEC companies. In 2001, VODD, LLC was established in Baton Rouge, Louisiana.

Today, VODD is located in Prairieville, Louisiana with clients across Louisiana. Jacalyn says, she still enjoys assisting clients with reliable professional designs and looks forward to providing current and future clients with professional services they have come to expect.

## NEWLY CERTIFIED DBE'S

*Slade Land Use Environmental & Trans.*

*Webster's Property Preservation*

*Creative Insurance Concepts*

*Pro-West & Associates*

*The Advent Group*

*Lo-Key Express*

*IBC*





## Letting of 8/13/2014 LA DOTD Headquarters

**Proposal:** [4400005154](#) DIST 08 CONTING. CNTR FOR, REMV, REDUCT & DISPOS ON STATE RTS

**Description of work:** contingency contract for the removal, reduction, and disposal of all debris (including but not limited to vegetative, construction and demolition, white goods, etc.)

**Parish(es):** Avoyelles; Grant; Natchitoches; Rapides; Sabine; Vernon; Winn

**Route(s):** VARIOUS

**Estimated Construction Cost:** \$1,000,000 to \$2,500,000

**Proposal:** [H.000174.6](#) Bayou Lafourche Bridge

**DBE Goal:** 4%

**CONFERENCE NOTICE TO CONTRACTORS PRE-BID CONFERENCE (MANDATORY ATTENDANCE)** A mandatory pre-bid conference for this project for all prospective bidders will be held at LADOTD Headquarters, 1201 Capitol Access Road, Baton Rouge, LA 70802 on Tuesday, July 15, 2014 beginning 1:00 pm. All prospective bidders are required to attend.

**Description of work:** clearing and grubbing, drainage structures, class ii base course, lime treatment, superpave asphaltic concrete pavement, precast prestressed concrete girder spans bridge, and related work.

**Parish(es):** Ouachita; Richland

**Route(s):** US 80

**Federal Number:** H000174

**Estimated Construction Cost:** \$2,500,000 to \$5,000,000

**Proposal:** [H.002753.6](#) LA 89: Bayou Parc Perdu & Creek Bridges

**DBE Goal:** 11%

**OJT Goal:** 1 Trainees

**Description of work:** clearing and grubbing, drainage structures, class ii base course, lime treatment, superpave asphaltic concrete pavement, concrete slab span bridge, precast prestressed concrete girder spans bridge and related work.

**Parish(es):** Iberia; Lafayette; Vermilion

**Route(s):** LA 89

**Federal Number:** H002753

**Estimated Construction Cost:** \$1,000,000 to \$2,500,000

**Proposal:** [H.003274.6](#) I-20: MILEPOST 41 - MILEPOST 58

**DBE Goal:** 8%

**Description of work:** signing and related work.

**Parish(es):** Bienville; Webster

**Route(s):** I-20

**Federal Number:** H003274

**Estimated Construction Cost:** \$1,000,000 to \$2,500,000

**Proposal:** [H.006831.6](#) Baton Rouge ITS Deployment (Phase 3)

**DBE Goal:** 7%

**Description of work:** its installation and related work

**Parish(es):** Ascension; East Baton Rouge; Iberville; Livingston; Pointe Coupee; West Baton Rouge  
**Route(s):** I-10; I-110; I-12; LA 1; LA 3245; US 190; US 61

**Federal Number:** H006183

**Estimated Construction Cost:** \$2,500,000 to \$5,000,000

**Proposal:** [H.008390.6](#) LA 1053: US 51 - Mississippi State Line

**Description of work:** drainage structures, cold planing asphaltic concrete, in-place cement treated base course, superpave asphaltic concrete pavement, and related work.

**Parish(es):** Tangipahoa

**Route(s):** LA 1053

**Estimated Construction Cost:** \$2,500,000 to \$5,000,000



## Letting of 8/13/2014 LA DOTD Headquarters

**Proposal:** [H.009173.6](#) La 513: 633' S Parish Rd 126 - 53' S Francine

**Description of work:** grading, drainage structures, cold planing asphaltic concrete, pavement patching, in-place cement treated base course, asphaltic surface treatment, superpave asphaltic concrete pavement, and related work.

**Parish(es):** Desoto

**Route(s):** La 513

**Estimated Construction Cost:** \$2,500,000 to \$5,000,000

**Proposal:** [H.009325.6-R1](#) South Channel Fender Repair and Structural Improvements

**DBE Goal:** 4%

**Description of work:** bridge repairs and related work.

**Parish(es):** St. Tammany

**Federal Number:** H009325

**Estimated Construction Cost:** \$1,000,000 to \$2,500,000

**Proposal:** [H.009531.6](#) US 165: NB LANES CALDWELL P/L - 4.4 MI N

**DBE Goal:** 2%

**Description of work:** cold planing asphaltic concrete, pavement patching, superpave asphaltic concrete pavement, and related work.

**Parish(es):** Ouachita

**Route(s):** us 165

**Federal Number:** H009531

**Estimated Construction Cost:** \$2,500,000 to \$5,000,000

**Proposal:** [H.009835.6](#) US 190 COLLINS BLVD RIGHT TURN LANE @LEE

**DBE Goal:** 10%

**Description of work:** clearing and grubbing, drainage structures, cold planing asphaltic concrete, class ii base course, lime treatment, superpave asphaltic concrete pavement, and related work

**Parish(es):** St. Tammany

**Route(s):** US 190

**Federal Number:** H009835

**Estimated Construction Cost:** \$1,000,000 to \$2,500,000

**Proposal:** [H.010003.6](#) Bayou Ramos US 90 Cracked Girder PH. II Structural Repairs

**Description of work:** bridge repairs and related work

**Parish(es):** St. Mary

**Route(s):** US 90

**Federal Number:** H010003

**Estimated Construction Cost:** \$2,500,000 to \$5,000,000

**Proposal:** [H.010189.6](#) New Orleans Hospitality Zone

**DBE Goal:** 5%

**Description of work:** intelligent transportation system and related work.

**Parish(es):** Orleans

**Route(s):** US-90Z

**Federal Number:** H010189

**Estimated Construction Cost:** \$1,000,000 to \$2,500,000

**Proposal:** [H.010254.6](#) 15th St. Pump Station Improvements I-110

**DBE Goal:** 5%

**Description of work:** pump rehabilitation and related work

**Parish(es):** East Baton Rouge

**Route(s):** I-110

**Federal Number:** H010254

**Estimated Construction Cost:** \$500,000 to \$1,000,000

**Proposal:** [H.010350.6](#) I-10: RAMP IMPROVEMENTS AT JCT LA 3184

**DBE Goal:** 5%

**Description of work:** grading, temporary detour widening, class ii base course, pavement patching, asphaltic surface treatment interlayer, pccp, superpave asphaltic concrete pavement and related work.

**Parish(es):** Lafayette

**Route(s):** I-10; LA 3184

**Federal Number:** H010350

**Estimated Construction Cost:** \$1,000,000 to \$2,500,000



## Letting of 8/13/2014 LA DOTD Headquarters

[Proposal: H.010534.6](#) LA 427: ASCENSION PARISH LINE - LA 42

**Description of work:** grading, drainage structures, cold planing asphaltic concrete, pavement patching, superpave asphaltic concrete overlay and related work.

**Parish(es):** Ascension; East Baton Rouge

**Route(s):** LA 427

**Estimated Construction Cost:** \$500,000 to \$1,000,000

[Proposal: H.010548.6](#) LA 335: 0.038 MI E LA 3093 - 1.51 MI W LA 35

**DBE Goal:** 6%

**OJT Goal:** 1 Trainees

**Description of work:** drainage structures, cold planing asphaltic concrete, pavement patching, lime treatment, in-place cement stabilized base course, asphaltic surface treatment, superpave asphaltic concrete pavement, and related work.

**Parish(es):** Vermilion

**Route(s):** LA 335

**Federal Number:** H010548

**Estimated Construction Cost:** \$1,000,000 to \$2,500,000

[Proposal: H.010780.6](#) US 90: LA 306-Early St.

**Description of work:** cold planing asphaltic concrete, pavement patching, pavement widening, superpave asphaltic concrete overlay and related work.

**Parish(es):** St. Charles

**Route(s):** US 90

**Estimated Construction Cost:** \$1,000,000 to \$2,500,000

[Proposal: H.010882.6](#) LA18: 4th Street Bridge Rehabilitation

**DBE Goal:** 1%

**CONFERENCE NOTICE TO CONTRACTORS PRE-BID CONFERENCE (MANDATORY ATTENDANCE)** A mandatory pre-bid conference for this project for all prospective bidders will be held at Regional transit Management Center, Conference Rooms A&B, Veterans Boulevard, New Orleans, LA 70124 on Monday, July 28, 2014

**beginning 1:00 pm. All prospective bidders are required to attend. Prior to the meeting bidders may visit the site from 9:00 am until 11:30 am.**

**Questions will be addressed at the meeting.**

**Description of work:** concrete, structural steel, electrical, mechanical, operator's house rehab and related work

**Parish(es):** Jefferson

**Route(s):** LA 18

**Federal Number:** H010882

**Estimated Construction Cost:** \$5,000,000 to \$7,500,000

[Proposal: H.010979.6](#) LA 43: TURN LN @ LA 1040 & JAMES CH RD

**DBE Goal:** 9%

**Description of work:** drainage structures, cold planing asphaltic concrete, class ii base course, superpave asphaltic concrete pavement, portland cement concrete pavement, lime treatment, pavement patching, and related work

**Parish(es):** Livingston

**Route(s):** LA 43

**Federal Number:** H010979

**Estimated Construction Cost:** \$500,000 to \$1,000,000

[Proposal: H.011033.6](#) LA 826: LA 33 TO HUTTIG ROAD

**Description of work:** grading, drainage structures, cold planing asphaltic pavement, superpave asphaltic concrete pavement and related work.

**Parish(es):** Union

**Route(s):** LA 826

**Estimated Construction Cost:** \$1,000,000 to \$2,500,000





## Letting of 8/13/2014 LA DOTD Headquarters

[Proposal: H.011040.6](#) LA 556: JACKSON PARISH LINE - LA 145

**Description of work:** clearing and grubbing, in-place cement treated base course, superpave asphaltic concrete overlay, and related work.

**Parish(es):** Lincoln

**Route(s):** LA 556

**Estimated Construction Cost:** \$500,000 to \$1,000,000

[Proposal: H.011054.6](#) LA 306: BARBER RD - W END BURCHELL CANAL

**DBE Goal:** 4%

**Description of work:** grading, cold planing asphaltic pavement, superpave asphaltic concrete, pavement patching, rumble strips and related work.

**Parish(es):** St. Charles

**Route(s):** LA 306

**Federal Number:** H011054

**Estimated Construction Cost:** \$2,500,000 to \$5,000,000

[Proposal: H.011057.6](#) La 490: Emmanuel Rd - 0.12 SW Spurgeon Rd

**Description of work:** cold planing asphaltic concrete, in-place cement treated base course, superpave asphaltic concrete overlay and related work.

**Parish(es):** Natchitoches

**Route(s):** La 490

**Estimated Construction Cost:** \$1,000,000 to \$2,500,000

[Proposal: H.011059.6](#) LA 606, LA 887 & LA 570 PATCH & OVERLAY

**Description of work:** drainage structures, cold planing asphaltic concrete, pavement patching, asphaltic surface treatment, superpave asphaltic concrete pavement, and related work.

**Parish(es):** Tensas

**Route(s):** LA 570; LA 606; LA 887

**Estimated Construction Cost:** \$2,500,000 to \$5,000,000

[Proposal: H.011206.6](#) Cable Support Tray Repairs

**Description of work:** bridge cable tray rehabilitation and related work

**Parish(es):** St. Tammany

**Federal Number:** H011206

**Estimated Construction Cost:** \$1,000,000 to \$2,500,000

[Proposal: H.011231.6](#) North Toll Plaza Scour Protection

**SBE Goal:** 6%

**Description of work:** revetment and related work

**Parish(es):** St. Tammany

**Federal Number:** H011231

**Estimated Construction Cost:** \$100,000 to \$250,000

[Proposal: H.011272.6](#) I-10 & I-210: Pavement Marking Replacement II

**DBE Goal:** 1%

**Description of work:** pavement marking replacement and related work.

**Parish(es):** Calcasieu

**Route(s):** I-10; I-210

**Federal Number:** H011272

**Estimated Construction Cost:** \$500,000 to \$1,000,000

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In no event will we be liable for any loss or damage including without limitation, indirect or consequential loss or damage, or any loss or damage whatsoever arising from loss of data or profits arising out of, or in connection with, the use of this newsletter.



## **Bid Results for the Letting of 7/9/2014 LA DOTD Headquarters**

The CS-6AAA Form and Attachments for all DBE Goal Projects are due on Wednesday, July 23, 2014, prepared and submitted as provided in the Proposal. Questions regarding the CS6AAA Form and Attachments can be directed to the Compliance Programs Office at 225-379-1382

**H.000780.6 (DBE Goal Project) US 84 @ US 425 INTERSECTION IMPROVEMENTS**  
GRADING, CLASS II BASE COURSE, COLD PLANING ASPHALTIC CONCRETE, SUPERPAVE ASPHALTIC CONCRETE, DRAINAGE STRUCTURES, TRAFFIC SIGNALS, AND RELATED WORK.

Parish(es): Concordia

Route(s): US 425, US 84

Federal Number: H000780

Estimated Construction Cost: \$529,575.84

Apparent Low Bidder:	T.L. CONSTRUCTION LLC	\$795,339.30
	133 AMANDA LN	
	ALEXANDRIA, LA 71303	
	(318)448-4720	

**H.009788.6 (DBE Goal Project) LA 82: CREOLE - OAK GROVE**  
COLD PLANING ASPHALTIC CONCRETE, PAVEMENT PATCHING, SUPERPAVE ASPHALTIC CONCRETE OVERLAY, AND RELATED WORK.

Parish(es): Cameron

Route(s): LA 82

Federal Number: H009788

Estimated Construction Cost: \$512,414.48

Apparent Low Bidder:	R. E. Heidt Construction Co., LLC	\$554,076.48
	4412-A MAPLEWOOD DRIVE	
	SULPHUR, LA 70663	
	(337)287-4872	

**H.010019.6  
(DBE Goal**

**Project) I-10 @ LA 73 (PRAIRIEVILLE) INTERCHANGE LIGHTING**  
ROADWAY LIGHTING AND RELATED WORK

Parish(es): Ascension

Route(s): I-10

Federal Number: H010019

Estimated Construction Cost: \$817,226.00

Apparent Low Bidder:	Jack B. Harper Electrical LLC	\$721,186.75
	PO BOX 789	
	WALKER, LA 70785	
	(225)665-1414	



**Bid Results for the Letting of 6/11/2014 LA DOTD HeaBid Results**

**H.010235.6 (DBE Goal Project) LA 14: LA 99 - POTTER RD**

COLD PLANING ASPHALTIC CONCRETE, PAVEMENT PATCHING, PAVEMENT WIDENING, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT, AND RELATED WORK.

Parish(es): Jefferson Davis

Route(s): LA 14

Federal Number: H010235

Estimated Construction Cost: \$853,759.15

Apparent Low Bidder: Glenn Lege Construction Inc  
1339 FORTUNE ROAD  
YOUNGSVILLE, LA 70592  
(337)233-3406

\$855,720.78

**H.010531.6 (DBE Goal Project) LA 1148 & LA 988: 943' W OF DANIEL LN - WBR PARISH LN**

DRAINAGE STRUCTURES, COLD PLANING ASPHALTIC CONCRETE, PAVEMENT PATCHING, LIME TREATMENT, IN-PLACE CEMENT TREATED BASE COURSE, ASPHALTIC SURFACE TREATMENT, SUPERPAVE ASPHALTIC CONCRETE OVERLAY, AND RELATED WORK.

OJT Goal: 2 Trainees

Parish(es): Iberville

Route(s): LA 1148, LA 988

Federal Number: H010531

Estimated Construction Cost: \$4,434,521.98

Apparent Low Bidder: Barber Bros. Contracting Co., L.L.C  
PO BOX 66296  
BATON ROUGE, LA 70896  
(225)355-5611

\$3,539,874.50

**H.010889.6 (DBE Goal Project) LA 3127: ADD ACCELERATION LANES**

COLD PLANING ASPHALTIC PAVEMENT, PAVEMENT PATCHING, PAVEMENT WIDENING, SUPERPAVE ASPHALTIC CONCRETE OVERLAY AND RELATED WORK.

Parish(es): St. Charles

Route(s): LA 3127

Federal Number: H010889

Estimated Construction Cost: \$1,470,301.00

Apparent Low Bidder: Barriere Construction Co., LLC  
PO BOX 1576  
BOUTTE, LA 70039  
(985)785-7700

\$1,237,076.01



**Bid Results for the Letting of 7/9/2014 LA DOTD Headquarters**

**H.011032.6 LA 374: LA 3277 - LA 13**

DRAINAGE STRUCTURES, COLD PLANING ASPHALTIC CONCRETE, PAVEMENT PATCHING, SUBGRADE TREATMENT, LIME TREATMENT, IN-PLACE CEMENT STABILIZED BASE COURSE, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT, AND RELATED WORK.

Parish(es): Evangeline

Route(s): LA 374

Estimated Construction Cost: \$5,435,006.56

Apparent Low Bidder: COASTAL BRIDGE CO., L.L.C. \$4,279,497.06  
PO BOX 14715  
BATON ROUGE, LA 70898  
(225)766-0244

**H.011037.6 LA 563: LA 150 - LA 544**

CLEARING AND GRUBBING, COLD PLANING ASPHALTIC CONCRETE, PAVEMENT PATCHING, IN-PLACE CEMENT STABILIZED BASE COURSE, SUPERPAVE ASPHALTIC CONCRETE OVERLAY AND RELATED WORK.

Parish(es): Lincoln

Route(s): LA 563

Estimated Construction Cost: \$1,887,278.15

Apparent Low Bidder: Diamond B Construction Co., L.L.C. \$1,559,861.82  
PO BOX 7618  
ALEXANDRIA, LA 71306  
(318)427-1300

**H.011045.6 LA 1077: LA 1078 - LA 25**

Clearing and Grubbing, Drainage Structures, Cold Planing Asphaltic Concrete, In-Place Cement Treated Base Course, Superpave Asphaltic Concrete Pavement, and Related Work.

Parish(es): St. Tammany

Route(s): LA 1077

Estimated Construction Cost: \$2,903,746.60

Apparent Low Bidder: Barriere Construction Co., LLC. \$2,689,999.80  
407 CC ROAD  
FRANKLINTON, LA 70438  
(985)795-8239

Estimated Construction Cost: \$3,130,514.92





## **Bid Results for the Letting of 7/9/2014 LA DOTD Headquarters**

**H.011061.6** LA 1241: US 71 - US 167

GRADING , DRAINAGE STRUCTURES, COLD PLANING ASPHALTIC PAVEMENT, IN-PLACE CEMENT STABILIZED BASE COURSE, ASPHALTIC SURFACE TREATMENT INTERLAYER, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT AND RELATED WORK.

Parish(es): Grant

Route(s): LA 1241

Apparent Low Bidder: Diamond B Construction Co., L.L.C. \$2,938,317.80  
PO BOX 7618  
ALEXANDRIA, LA 71306  
(318)427-1300

**H.011062.6 (DBE Goal Project)** LA 1203: US 71 - 0.27 MI W Hickory Hill Rd

COLD PLANING ASPHALTIC PAVEMENT, IN PLACE CEMENT STABILIZED BASE COURSE, ASPHALTIC SURFACE TREATMENT, SUPERPAVE ASPHALTIC CONCRETE OVERLAY AAND RELATED WORK.

Parish(es): Rapides

Route(s): LA 1203

Federal Number: H011062

Estimated Construction Cost: \$1,975,986.00

Apparent Low Bidder: Diamond B Construction Co., L.L.C. \$1,622,326.76  
PO BOX 7618  
ALEXANDRIA, LA 71306  
(318)427-1300

**H.011067.6** LA 399: LA 10 - FORT POLK MAINTAINED AREA

COLD PLANING ASPHALTIC CONCRETE, LIME TREATMENT, IN-PLACE CEMENT TREATED BASE COURSE, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT, AND RELATED WORK.

Parish(es): Vernon

Route(s): LA 399

Estimated Construction Cost: \$2,986,062.42

Apparent Low Bidder: Diamond B Construction Co., L.L.C. \$2,874,413.70  
PO BOX 7618  
ALEXANDRIA, LA 71306  
(318)427-1300



## **Bid Results for the Letting of 7/9/2014 LA DOTD Headquarters**

**H.011174.6 (DBE Goal Project) US 425: SICILY ISLAND - LA 913**

ASPHALTIC SURFACE TREATMENT AND RELATED WORK.

OJT Goal: 2 Trainees

Parish(es): Catahoula

Route(s): US 425

Federal Number: H011174

Estimated Construction Cost: \$1,655,423.36

Apparent Low Bidder: Vance Brothers Inc.  
5201 BRIGHTON  
KANSAS CITY, MO 64130  
(501)231-8949

\$1,711,387.18

**H.011211.6 (SBE Goal Project) LA 64: MEDIAN IMPROVEMENTS**

PAVEMENT PATCHING, CLASS II BASE COURSE, PORTLAND CEMENT CONCRETE PAVEMENT,  
AND RELATED WORK.

Parish(es): East Baton Rouge

Route(s): LA 64

Federal Number: H011211

Estimated Construction Cost: \$246,347.94

Apparent Low Bidder: Industrial Enterprises, Inc.  
PO BOX 15414  
BATON ROUGE, LA 70895  
(225)927-6541

\$255,395.95



## LA DOTD DBE PROGRAM CONTACT INFORMATION



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### *What can SJB Group do for You?*

SJB Group, LLC can provide **free assistance** to certified LADOT DBE firms in the following areas:

**SJB Group can assist you by:** preparing company business cards, profile sheets, and providing information on recommended target areas for your marketing efforts.

**By acting as a liaison** between the DBE Contractor and Prime Contractor for project information, and in problems occurring on the jobsite.

**By informing** of upcoming LADOT lettings, and project information for other agencies throughout the state. SJB can assist you in locating bid tabulation information as well.

**By providing** assistance and guidance on material takeoffs, bid preparation and estimating, project scheduling, and planning for projects that DBE firms are bidding or plan to bid in the near future.

**By helping** with office computer operations to include trouble-shooting problems, Internet access and software installation, and basic to technical computer training.

**By assisting** in financial areas such as loan and bond package preparations, company financial statements, business plan preparation, and SBA 8(a) and Hub-Zone certification packages.